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SPRING CATALOGUE AND PRICE LIST 1920

THE DOW NURSERIES NORTH EPPING, N. H.

TREES, SMALL FRUITS, SHRUBS VINES, PLANTS AND BULBS

HARDY VARIETIES FOR NEW ENGLAND

D. WEBSTER DOW
No. Epping, N. H.

JAMES A. TUFTS, JR.
Exeter, N. H.

Telephone Connection
Announcement

In the spring of 1919 we purchased the entire Stock, Name and Good-Will of THE GRANITE STATE NURSERIES situated at Durham, N. H.

By this transaction we secured some very good trees, shrubs, etc., which we are offering with our own equally high grade stock as described in this catalogue,

Introduction

We exercise the greatest care to have all trees and plants true to name and will replace any that may prove untrue, and are always willing to correct any errors on our part; but we are not responsible beyond the original amount received for stock.

When proper care is used in planting we guarantee 90 per cent. of our trees to live. We will superintend planting or plant at reasonable prices, and guarantee all stock to live.

Deliveries

Deliveries will be made by team or truck when practicable.

Shipments by freight or express delivered free to the railroad or express company.

Small packages sent by parcel post C. O. D. when desired.

TERMS: Cash with order or when delivery is made.

SATISFACTION GUARANTEED

The following lists contain the old standards and what we consider the most desirable of the new varieties. If we have not listed everything you desire please advise us, as our connection with other growers enables us to furnish, at reasonable prices, any trees, shrubs or plants suitable for this climate. We have in the nursery varieties which we have not listed, some of which we are experimenting with before we recommend them.

WHATEVER YOU WANT WRITE US

See page 15 for Bargain Collections
Apples

Parcel Post—See Page 14 for Prices

SUMMER VARIETIES

<table>
<thead>
<tr>
<th>Variety</th>
<th>Size</th>
<th>Description</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Standard, Extra Size 3 years</td>
<td>80c each</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Standard, 5 to 6 feet 2 yrs</td>
<td>70c each</td>
<td>$6.50 for 10</td>
<td></td>
</tr>
<tr>
<td>Standard, 3 to 5 feet 2 yrs</td>
<td>55c each</td>
<td>$5.00 for 10</td>
<td></td>
</tr>
</tbody>
</table>

Except McIntosh Red. (see below)

Yellow Transparent. The earliest of all.
Sweet Bough. Large. Yellow. Sweet.
Duchess. Dwarf grower. Good cropper.

FALL VARIETIES

<table>
<thead>
<tr>
<th>Variety</th>
<th>Description</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gravenstein</td>
<td>Best commercial fall variety.</td>
<td></td>
</tr>
<tr>
<td>Tameuse.</td>
<td>Finest dessert apple.</td>
<td></td>
</tr>
<tr>
<td>McIntosh Red.</td>
<td>Tree matures early.</td>
<td></td>
</tr>
<tr>
<td>Wealthy.</td>
<td>Desirable for a filler. Young bearer.</td>
<td></td>
</tr>
<tr>
<td>Pound Sweet.</td>
<td>Popular old variety.</td>
<td></td>
</tr>
<tr>
<td>Hubbardston.</td>
<td>An old favorite.</td>
<td></td>
</tr>
</tbody>
</table>

WINTER VARIETIES

<table>
<thead>
<tr>
<th>Variety</th>
<th>Description</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rhode Island Greening.</td>
<td>Best cooking apple known.</td>
<td></td>
</tr>
<tr>
<td>Wagner.</td>
<td>Beautiful, red winter apple.</td>
<td></td>
</tr>
<tr>
<td>Northern Spy.</td>
<td>Always brings good prices.</td>
<td></td>
</tr>
<tr>
<td>Tolman Sweet.</td>
<td>Excellent for winter baking.</td>
<td></td>
</tr>
<tr>
<td>Opalescent.</td>
<td>Handsomest apple grown.</td>
<td></td>
</tr>
<tr>
<td>Baldwin.</td>
<td>Leading commercial variety.</td>
<td></td>
</tr>
<tr>
<td>Roxbury Russet.</td>
<td>The best keeper.</td>
<td></td>
</tr>
</tbody>
</table>

CRAB APPLE

<table>
<thead>
<tr>
<th>Variety</th>
<th>Description</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Transcendent.</td>
<td>Large, yellow and red. The best. Standard, 5 to 6 feet, 2 yrs. 75c each, $7.00 for 10.</td>
<td></td>
</tr>
</tbody>
</table>

Peaches

<table>
<thead>
<tr>
<th>Variety</th>
<th>Description</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Greensboro.</td>
<td>White. The earliest variety.</td>
<td></td>
</tr>
<tr>
<td>Belle of Georgia.</td>
<td>White. Early.</td>
<td></td>
</tr>
<tr>
<td>Mt. Rose.</td>
<td>White. August.</td>
<td></td>
</tr>
<tr>
<td>Fitzgerald.</td>
<td>Yellow. September.</td>
<td></td>
</tr>
<tr>
<td>Elberta.</td>
<td>Yellow. September. One of the best varieties for commercial or home planting.</td>
<td></td>
</tr>
</tbody>
</table>

Parcel Post—See Page 14 for Prices

HARDY VARIETIES FOR NEW ENGLAND

3
Pears

Standard 2 yrs., 5 to 7 ft., 85c ea., $7.50 for 10, except as noted.

- Seckel. Fall. Good. Small and very sweet.
- Sheldon. Fall. An old favorite and very delicious.
- Beurre Bosc. Fall. Russet. Very popular. $1.00 each, $9.00 for 10

Plums

Standard 2 years, 5 to 6 feet, 85c each, $7.50 for 10

We recommend the following Japanese varieties as they are free from Black Knot.

- Abundance. Cherry red. Good for table use and canning.
- October Purple. A good late variety.

Cherries

Standard 2 years, 5 to 7 feet, 85c each, $7.50 for 10

- Black Tartarian. Sweet. Most popular variety raised.
- Governor Wood. Sweet. Light yellow. Popular.
- Early Richmond. Sour. Red. The best early variety.

Quince

Standard 2 years, 65c each, $6.00 for 10

Orange. The standard variety. Best known and most popular.

Raspberries

65c per dozen, $4.00 for 100, $32.00 for 1000, except Columbian

- St. Regis, Everbearing. Red. Large. A good shipper.
- Gregg. The best of the black varieties.
- Columbian. Purple. Does not sucker. Heavy producer. 75c per doz., $5.00 for 100, $40.00 for 1000.

Blackberries

65c per doz., $4.00 for 100, $32.00 for 1000

- Snyder. The best of all. Hardy. Abundant bearer.
- Eldorado, Hardy. Large. Sweet. Prolific.

Currants and Gooseberries. Owing to the danger of spreading the White Pine Blister Rust, we have destroyed our stock of currant and gooseberry bushes.

Above varieties by Parcel Post—See page 14 for prices.
Grapes

2 year strong vines, 40c each, $3.50 for 10

Parcel Post—See page 14 for prices

Moore’s Early. Seedling of Concord, but earlier and better. Blue.

Asparagus Roots

2 year roots, 75c for 25, $2.00 for 100, $12.00 for 1000

Parcel Post—See page 14 for prices

Palmetto. Early and excellent. Very productive and generally recognized as the best variety grown.
Giant Argenteuil. Rust resistant. Strong grower.
Conover’s Colossal. Extra large. Very productive.

Rhubarb

2 year whole roots, Plants 25c each, $2.00 for 10

Linneaus. Early. Large and tender. The best.

Strawberries

EVERBEARING VARIETIES

75c for 25 plants, $1.25 for 50, $2.00 for 100, $15.00 for 1000

Progressive. (Perfect flowering.) Berries are medium size. This variety takes the lead of the everbearers on account of the abundance and high quality of the berries. It has proved itself very satisfactory and desirable.
Superb. (Perfect flowering.) A first-class variety, yielding enormous crops, early and late, of large, firm, fine-flavored berries. Also an excellent spring variety.

COMMON VARIETIES

50c for 25 plants, 75c for 50, $1.25 for 100, $8.00 for 1000
All perfect Flowering Varieties and known to be very satisfactory.

Senator Dunlap. Medium early. Probably the most popular strawberry raised, on account of its long season and high quality berry. Deep roots and drought resistant.
Glen Mary. Mid-season. One of the very best croppers ever raised. Is a deep rooter and withstands drought better than most varieties.
Big Joe. Mid-season to late. Bright red. Delicious flavor. Table and preserving berry. Very productive.

Strawberries are desirable in the home garden and there is money in raising them for market.
Postage prepaid on strawberry plants at less than thousand rates when order amounts to $2.00 or over. When order is less than $2.00, remit 10c extra for postage.

See page 15 for Bargain Collections
Evergreen Trees

We are raising thousands of Evergreens and can supply excellent trees for lawn specimens, groups, hedges and windbreaks. Also nursery grown seedlings for forestry planting.

We ship our evergreens with a good ball of earth wrapped in burlap.

SPRUCES

Koster's Blue Spruce. These are the very bluest of the blues. Raised from grafts. 2 ft., $4.00, 3 ft., $5.00, 4 ft., $6.00.

Colorado Blue Spruce. A very pretty shade of blue and very widely used. 2 ft. $2.50, 3 ft. $3.50, 4 ft. $4.50.

Colorado Spruce. (Green specimens.) Handsome, erect and vigorous growing trees. 2 ft. $1.00, 3 ft. $1.50, 4 ft. $2.00.

Norway Spruce. Most popular evergreen. Used for screens, hedges or individual specimens. Is hardy and grows rapidly. Adapted to clipping. 2 ft. 50c, 3 ft. $1.00, 4 ft. $1.50, 5 ft. $2.00.

White Spruce. Very ornamental, hardy and tall growing. Excellent when used singly or in hedges. Suitable for the seashore. 3 ft. $1.00, 4 ft. $1.50, 5 ft. $2.00.

Douglas Spruce. Soft green, very handsome, tall-growing, hardy and very desirable. 3 ft. $1.00, 4 ft. $1.50, 5 ft. $2.00

FIRS

Silver Fir. One of the prettiest evergreens raised. Bluish green. Absolutely hardy. Rapid grower. 2 ft. $2.00, 3 ft. $3.00, 4 ft. $4.00, 5 ft. $5.00.

Balsam Fir. Sweet-scented, dark green, tall, pointed and rapid grower. Native to New England mountains. Popular Christmas trees. 3 ft. $1.00, 4 ft. $1.50, 5 ft. $2.00.

PINES

White Pine. One of our choicest native evergreens. Will thrive on any soil. 2 ft. 25c, 3 ft. 50c, 4 ft. 75c, 5 ft. $1.00.

Norway or Red Pine. Increasing in popularity every year. Very hardy and ornamental. Thrives in salt air. 4 ft. $1.50, 5 ft. $2.00.

Scotch Pine. Rapid grower with short needles. 2 ft. 50c, 3 ft. 75c.

Austrian Pine. Rapid grower with long needles. Thrives near the seashore and on poor soil. 2 ft. $1.50, 3 ft. $2.00.

Dwarf Mugho Pine. Low, spreading and of bushy habit. 1 ft. spread $1.00, 2 ft. spread $2.00.

JUNIPERS

Common Juniper. Very decorative and artistic. 1 ft. spread 25c, 2 ft. 50c, 3 ft. $1.00.

Golden Prostrate Juniper. Like the habit of the preceeding. Very pretty, low growing and spreading. 2 ft. spread $1.

Swedish Juniper. Dense, pillar-like growth, with pretty foliage. Picturesque and hardy. 2 ft. $1.50.

Red Cedar. Native variety. Pointed and decorative. Pretty in tubs. 2 ft. 50c, 3 ft. 75c, 4 ft. $1.00, 5 ft. $1.50.

Hemlock. Very popular for hedges. Grows compactly and stands any amount of shearing. Thrives in the shade or in the open. 2 ft. $1.00, 3 ft. $2.00, 4 ft. $3.00.

See page 15 for Bargain Collections
Evergreen Trees
(Continued)

ARBORVITAE

American. Very popular rapid growing hedge tree. Suitable for trimming. Is effective in groups. 2 ft. 50c, 3 ft. $1.00, 4 ft. $2.00, 5 ft. $3.00. Lots of 10, less 10%. Lots of 100, less 20%.

Siberian. The dark green foliage of this hardy variety does not burn in the winter. Slower growing and bushier than American variety. 2 ft. $1.50, 3 ft. $2.00.

Pyramidal. Very dense and compact. Narrow and columnar in shape. 2 ft. $1.00, 3 ft. $1.50.

Golden. Similar to American with pretty bright yellow foliage. Very hardy and useful. 3 ft. $2.50, 4 ft. $3.50.

Globe. Dwarf, round trees, very pretty. 1 ft. 75c.

Japanese Golden Cypress. Retinospora. Very beautiful. Desirable on account of color. Low growing. 2 ft. $1.50, 3 ft. $2.50.

Larch. See Deciduous Trees.

Our trees are all nursery-grown, which is necessary to insure success in transplanting.

We also furnish all varieties of evergreens in tubs for porch, window and house decoration at above prices, plus 25¢ for the tub. They are especially useful for winter decoration.

Special prices for evergreens in quantity for hedges, windbreaks, or clumps, will be given upon request.

Deciduous Trees

Beech, River's Purple. Beautiful lawn tree. Handsome foliage. 3 to 4 ft. $1.50, 4 to 5 ft. $2.00.

Birch, European White. Effective white bark. Tall and clear white. 6 to 8 ft. $1.00.

Birch, Canoe or Paper. Native white variety. 6 to 8 ft. $1.00.

Birch, Cut-leaved weeping. Bark silvery white. Very graceful. 6 to 8 ft. $1.00.

Catalpa, Speciosa. Rapid growing. Showy white flowers in July. 6 to 8 ft. $1.00, 8 to 10 ft. $1.50.

Catalpa, Bungei. Umbrella shaped. Has large leaves and is very ornamental. 6 to 8 ft. $2.00.

Crab, Betchel's double flowering. Covered with fragrant pinkish flowers in spring. 3 to 4 ft. $1.00.

Dogwood, white flowering. White flowers in May. Gorgeous fall foliage and scarlet berries. 3 to 4 ft. 75c.

*Elm, American. Very graceful. 8 to 10 ft. $1.00.

Fringe. See Shrubs.

Hawthorne. Double White and Double Scarlet. Handsome flowers in May. 4 to 5 ft. $1.00.

Horse Chestnut. Rapid grower. 6 to 8 ft. $1.00, 8 to 10 ft. $1.50.

Larch, European. Needles light green, turning beautiful yellow in fall. 6 to 8 ft. $1.00.

Lilac, Japanese. Covered in June and July with long panicles of very sweet white flowers. 4 to 5 ft. $1.00.

Linden, American. An excellent tree with fragrant yellow flowers. 6 to 8 ft. $1.00.

WHATEVER YOU WANT WRITE US
Deciduous Trees
(Continued)

*Maple, Norway. One of the most desirable shade trees for street and park purposes. 6 to 8 ft. 75c, 8 to 10 ft. $1.00, 10 to 12 ft. $1.75.

Maple, Weir’s Cut-leaved. Rapid grower. Slender, drooping branches. 8 to 10 ft. $1.00.

Maple, Schwedler’s. Very handsome. Scarlet foliage in spring, changing to deep bronze. 6 to 8 ft. $1.50.

*Maple, Silver. Rapid in growth. Valued for avenue planting. 8 to 10 ft. $1.00.

*Maple, Sugar or Rock. The popular street tree. 8 to 10 ft. $1.00.

Mountain Ash, European. Covered with clusters of bright red berries in fall. 6 to 8 ft. $1.00.

Mulberry. Popular with the birds. 6 to 8 ft. $1.00.

Oak, Pin. The most graceful oak. Suitable for lawns, streets or roadsides. 6 to 8 ft. $1.00.

*Oak, Red. Native variety with large leaves. Bright fall colors. Used for streets. 8 to 10 ft. $1.50.

*Poplar, Carolina. (Cottonwood.) The most popular for rapid growth. 6 to 8 ft. 50c, 8 to 10 ft. $0.75.

*Poplar, Lombardy. Very picturesque. Erect and rapid growing. 6 to 8 ft 50c, 8 to 10 ft. 75c.

Plum, Purple-leaved. See Shrubs.

Smoke. See Fringe, under Shrubs.

Willow, Laurel-leaved. The best of the willows. Fine for the seaside. 6 to 8 ft. 75c.

Starred varieties. Lots of 10, less 10%. Lots of 100 less 20%.

Ornamental Shrubs

We have quoted no sizes with most of the varieties as we make it a practice to fill orders with large, vigorous and well rooted specimens. Upon request we can furnish extra large specimens in some varieties.

Almond, double flowering. Rose and White. Very showy. May. 40c.

Althea, Rose of Sharon. Double. White, Pink and Purple. August and September. 50c.

Barberry, Japanese. The best hedge plant. 12 to 18 in. 20c each, $1.50 for 100; 18 to 24 in. 25c each, $2.00 for 100; 2 to 3 ft. Specimens 40c each.

Barberry, purple leaved. Handsome in hedges, masses or singly. 18 to 24 in. 25c each, $2.00 for 100.


Dogwood, White flowering. (Cornus florida.) See Deciduous trees.

Dogwood, Siberian. Bright red bark and light blue berries. Beautiful in winter. 40c.

WE SOLICIT YOUR PATRONAGE

PARCEL POST—SEE PAGE 14 FOR PRICES
Ornamental Shrubs

(Continued)


Euonymous. Winged Burning Bush. Has the most beautiful fall foliage of any of the shrubs. Yellow-red flowers in June. Growing in popularity. 60c.

Forsythia. (Golden Bell.) Upright, bell-shaped yellow flowers before the leaves appear in April. 40c.

Fringe, Purple or Smoke tree. Much admired on account of smoke-like flowers in mid-summer. 50c.

High Bush Cranberry. (Viburnum opulus.) Flat clusters of white blossoms, followed by bright scarlet berries. 40c.

Honeysuckle, Tartarian bush. Abundance of pink flowers in May. Orange colored berries in fall. 40c.

Hydrangea, Hills of Snow or Everblooming. Large pure white blossoms throughout July and August. 2 ft. 40c, 3 ft. 50c.

Hydrangea, paniculata grandiflora. The popular fall blooming variety. 2 ft. 40c, 3 ft. 50c.

Hydrangea, P. G. Tree form. 3 to 4 ft. $1.00.

Japanese, or Flowering Quince. Large scarlet flowers early in spring. Good for hedges. 40c.

Kerria, Double flowering. Yellow flowers. Branches vivid green and showy in winter. 40c.

Lilac. Purple and White. Indispensable on every estate. May. 40c.

Lilac, Persian. Purple. Very pretty. 50c.

Lilac, Japanese. See Trees.

Mountain Laurel. An evergreen shrub with shining foliage. Showy clusters of beautiful flowers. June. 12 to 18 in. $1.00, 18 to 24 in. $1.50.

Plum, Flowering. Covered in spring with beautiful double pink flowers. 50c.

Plum, Purple. The finest of all the Purple-leaved shrubs or small trees. Small white flowers. 75c.

Privet. Common hedge plant. Perfectly hardy variety. 12 to 18 in. 15c ea., $12.00 for 100; 2 to 3 ft. 25c ea., $20.00 for 100.

Snowball, Japan. (Viburnum plicatum.) An improvement on the old fashioned garden variety. Free from attack of green aphids. 50c.

Snowberry. Pink flowers in summer. White waxy berries in fall. 40c.


10% discount on orders for 10 or more Shrubs of any one variety.

SEE PAGE 15 FOR BARGAIN COLLECTIONS
WHATEVER YOU WANT WRITE US
Ornamental Shrubs
(Continued)

Spirea, Thumbergii. White flowers early in the spring. 40c.

Spirea, Van Houtte. Bridal wreath. One of the best of all the shrubs. 40c.

Staghorn Sumach. Brilliant foliage and scarlet fruit in autumn. 40c.

Syringa, Golden. Very showy throughout the season, especially with other shrubs. 50c.


Weigia, Rosea. Old garden favorite. Abundance of pink blossoms. 40c.

Weigia, Varigated. Leaves bordered with white. Pink and white flowers. Very pretty foliage. 40c.

10% discount on orders for 10 or more shrubs of any one variety.

Hardy Climbing Vines
Parcel Post—See page 14 for prices

Bittersweet. (Roxbury Waxwork.) Shrubby climber with showy crimson yellow fruit in fall and winter. 50c.

Clematis Paniculata. Rapid grower with fragrant white star-like blossoms. Very beautiful. 50c.

Clematis Jackmanii. Large violet purple flowers. Very pretty and showy. 75c.


Honeysuckle, Hall’s Japan. Fragrant flowers in summer and fall. White, changing to yellow. 40c.

Honeysuckle, Scarlet Trumpet. Rapid grower with inodorous scarlet flowers. Excellent climber. 40c.

vy, Boston. Clings to wood, brick and stone. 40c.

Trumpet Vine. Large, trumpet-shaped scarlet flowers in August and September. Strong rapid grower. 40c.

Wistaria, Chinese. Rapid climber with hanging clusters of purple flowers. One of the best hardy climbers. 50c.


Woodbine. Very satisfactory rapid grower. 35c.

10% discount on orders for 10 or more vines of any one variety.

WE SOLICIT YOUR PATRONAGE
SEE PAGE 15 FOR BARGAIN COLLECTIONS
Roses

A good collection of hardy varieties of Hybrid perpetual blooming roses for northern gardens. 65c each, $6.00 for 10.

Madam Plantier. White.
General Jacquemimot. One of the most popular red roses. Should be in every collection.
Persian Yellow. Old fashioned yellow rose.
Lady Hillingdon. Deep apricot yellow.
Mme. Caroline Testout. Clear rich pink.
Ophelia. Salmon flesh, shaded rose.
Etoile de France. Vivid crimson.

Rugosa Roses

Rugosa alba. Single white. 50c ea., $4.50 for 10.
Rugosa ruba. Single red. 50c ea., $4.50 for 10.
Sir Thomas Lipton. Double white. 60c ea., $5.50 for 10.
Amelia Gravereau. Double Carmine. 60c ea., $5.50 for 10.

Climbing Roses

50c each  $4.50 for 10

Crimson Rambler. Always popular.
Dorothy Perkins. Pink, fragrant and very pretty.
Yellow Rambler. Yellow in bud. Free blooming.
Veilchenblau. Blue Rambler.
Excelsa. Red Dorothy Perkins.

Hardy Perennials

A good collection of plants for permanent planting. Very good for cut flowers in beds or borders. May be planted in spring or fall. Suitable for old fashioned gardens. 20c each, $2.00 per dozen, $15.00 for 100, except where noted.

Bee Balm, Oswego Tea. Bright red flowers from June to September.
Bleeding Heart. Heart-shaped flowers in clusters on drooping stems.
Canterbury Bells. Bloom in June and July. 2 to 3 ft. Very beautiful. Assorted colors in the following varieties: Cup and Saucer, Bell shape and Double.
Columbine. Free-flowering species in shades of white, blue, and rose-purple.
Coreopsis. Flowers are golden yellow and keep well when cut. Blooms profusely all summer.
Daisy, Persian. Single flowers in many colors. Will bloom again in fall if cut down in June. (Pyrethrum.)
Daisy, Shasta. Large, snow-white flowers throughout summer and fall.

Parcel Post—See page 14 for prices
Hardy Perennials
(Continued)


Gaillardia. Blanket-flower. Yellow with dark red centers. Begins to flower in June and continues all summer. 2 ft.

Golden Glow. Produces masses of yellow flowers from July to September. 5 and 6 ft.

Hollyhock. Very pretty in rows, groups or in shrubbery. 5 to 7 ft. Double white, pink, salmon and rose.

Iris, German. May and June. The hardiest and earliest. Yellow, white, purplish and light blue.

Iris, Japanese. June and July. Violet blue, white striped blue, dark blue and purplish red.

Larkspur. Very handsome in the garden all summer. Pretty in front of evergreens.

Lily of the Valley. Clumps 25c, $2.50 per doz.

Lupine. Pea-shaped purple flowers in June and July.

Paeonies, Double

<table>
<thead>
<tr>
<th>Variety</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Duchess of Orleans</td>
<td>Deep rose. Large.</td>
</tr>
<tr>
<td>Duke of Wellington</td>
<td>Large. Creamy white.</td>
</tr>
<tr>
<td>Festiva Maxiva</td>
<td>Extra large. Pure white.</td>
</tr>
<tr>
<td>Lady Leonora Bramwell</td>
<td>Silvery rose.</td>
</tr>
<tr>
<td>Old Crimson</td>
<td>The old fashioned early red.</td>
</tr>
<tr>
<td>Queen Victoria</td>
<td>Large. White with red blotch.</td>
</tr>
<tr>
<td>Rubra Triumphans</td>
<td>Intense crimson. Fragrant.</td>
</tr>
</tbody>
</table>

Phlox, Hardy

<table>
<thead>
<tr>
<th>Variety</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>August Revere</td>
<td>Salmon red with dark eye.</td>
</tr>
<tr>
<td>Coquelicot</td>
<td>The best bright vermilion.</td>
</tr>
<tr>
<td>Independence</td>
<td>Early. Pure white. Tall.</td>
</tr>
<tr>
<td>Miss Lingard</td>
<td>Early flowering. Continuous bloomer. White with lavendar eye.</td>
</tr>
<tr>
<td>Richard Wallace</td>
<td>Tall. White with violet red center.</td>
</tr>
<tr>
<td>Stella's Choice</td>
<td>Very tall, late white. Free bloomer.</td>
</tr>
<tr>
<td>R. P. Struthers</td>
<td>The best bright salmon pink.</td>
</tr>
<tr>
<td>Sweet William</td>
<td>Very effective in June and July with flat clusters of flowers. Many colors, including crimson, scarlet, white and pink.</td>
</tr>
<tr>
<td>Veronica, Speedwell</td>
<td>Deep blue flowers in showy spikes sometimes a foot long. One of the best late flowering perennials.</td>
</tr>
<tr>
<td>Yucca, Adam's needles</td>
<td>Sword-like foliage with spikes of very showy white flowers in July. 25c each.</td>
</tr>
</tbody>
</table>

PARCEL POST—SEE PAGE 14 FOR PRICES
HARDY VARIETIES FOR NEW ENGLAND
Gladioli

Gladioli are very satisfactory and easy to raise. They make fine showing in the garden and also make excellent cut flowers.

Choice mixture—Full Size Bulbs. 60c per doz., $3.50 for 100.

Named Varieties, (see below). Full Size Bulbs. 75c per doz., $5.00 for 100.

By Parcel Post, Postage prepaid when order amounts to $2.00 or more, otherwise remit 10c extra for postage.

Among our varieties, the following are some of the best.

**America.** Beautiful pink. Large and strong. This is one of the very best in existence.

**Augusta.** Strong, white variety with lavender anthers. Very beautiful.

**Baron Hulot.** The best blue. Very showy.

**Brenchleyensis.** Vivid vermillion scarlet.

**Empress of India.** An unusual dark red variety.

**Florida.** A free-blooming, very satisfactory, red one.

**Halley.** An exquisite early bloomer, with large, salmon-pink flowers.

**Independence.** One of the best for cut flowers. Keeps well.

**Begonia Dyeulafoy.** A handsome cream color with carmine blotch.

**Klondyke.** An early bloomer. Primrose yellow with crimson blotch.

**Mrs. Francis King.** A very wonderful variety. Large flame colored flowers on very tall stalks. Always admired.

**Niagara.** Cream shade with canary yellow throat.

**Panama.** Large, deep pink flowers.

Hedge Plants

We recommend the following:

**Japanese Barberry**

**Purple Barberry**

**Rosa Rugosa**

**Norway Spruce**

**Amur River Privet**

**Spirea Van Houtte**

**Flowering Quince**

**Hemlock**

Windbreaks

**Norway Spruce**

**Colorado Spruce**

**White Pine**

**Hemlock**

**American Arbor Vitae**

**Lombardy Poplar**

*SATISFACTION GUARANTEED*

*SEE PAGE 15 FOR BARGAIN COLLECTION*
Special Parcel Post Prices

Mailing size Trees and Plants postage prepaid on orders amounting to $2.00 or more.

<table>
<thead>
<tr>
<th>Tree Type</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Apple Trees</td>
<td>65c each</td>
</tr>
<tr>
<td>Peach Trees</td>
<td>75c</td>
</tr>
<tr>
<td>Pear Trees</td>
<td>$1.00</td>
</tr>
<tr>
<td>Plum Trees</td>
<td>1.00</td>
</tr>
<tr>
<td>Cherry Trees</td>
<td>1.00</td>
</tr>
<tr>
<td>Quince Trees</td>
<td>1.00</td>
</tr>
</tbody>
</table>

All varieties mailing size—3 to 5 feet

Grape vines, 2 years, 45c each

<table>
<thead>
<tr>
<th>Plant Type</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Blackberry Bushes</td>
<td>$4.25 for 100</td>
</tr>
<tr>
<td>Raspberry Bushes</td>
<td>$4.25 for 100</td>
</tr>
<tr>
<td>Asparagus Roots</td>
<td>$2.25 for 100</td>
</tr>
<tr>
<td>Rhubarb Plants</td>
<td>$2.25 per doz.</td>
</tr>
</tbody>
</table>

Strawberry Plants, see page 5.

Shrubs, Rose Bushes, Vines, Hardy Perennials and Bulbs at Catalogue prices, postage prepaid when order amounts to $2.00 or over. Otherwise remit 10c extra for postage.

WHATEVER YOU WANT WRITE US

SATISFACTION GUARANTEED

HARDY VARIETIES FOR NEW ENGLAND
BARGAIN COLLECTIONS

No. 1
Five Dollar Fruit Garden Collection
2 Apple Trees, your selection
2 Peach Trees, your selection
2 Grape Vines, your selection
1 dozen Red Raspberries
1 dozen Blackberries
25 Everbearing Strawberries plants
25 Common Variety Strawberry plants

Catalogue Value $6.05 Our Price $5.00

No. 2
Three Dollar Ornamental Shrub Collection
One each of the following: Butterfly Bush, Forsythia, White Lilac, Purple Lilac, Bridal Wreath, White Syringa, Crimson Rambler Rose, Clematis Paniculata, and Japan Honeysuckle.

Catalogue Value $3.90 Our Price $3.00

No. 3
Five Dollar Ornamental Shrub Collection

Catalogue Value $6.10 Our Price $5.00

No. 4
Five Dollar Berry Collection
1 dozen Red Raspberries
1 " Black Raspberries
1 " Yellow Raspberries
1 " Blackberries
100 Early Strawberries
100 Late Strawberries
25 Everbearing Strawberries

Catalogue Value $5.85 Our Price $5.00
Dear Sirs:

I enclose order for 20 more McIntosh. Hope you can give me as good trees as you sent last year—they were exceptional stock.

Gentlemen:

I want to say the goods came in fine condition and we are very much pleased with them.

Gentlemen:

The shipment of trees was received in good order and they appear to be entirely satisfactory.

Dear Sirs:

The strawberry plants arrived O.K. Thank you for the prompt delivery.

Dow Nurseries:

The nursery stock was received by me in good condition. I thank you for sending it so promptly.

Dear Sirs:

I received my order in a very good condition and am very much pleased with same.

Dear Sirs:

Thanks for writing so fully about the hedge. When I get where I can set out the shrubs, I shall certainly give you an order.

Dear Sirs:

Enclosed find money for trees. We are very much satisfied with your way of doing business and will favor you with an order next spring.

Gentlemen:

Please send me your 1920 catalogue. I had some of your nursery stock last year and liked it very much.

Gentlemen:

We are pleased to state that our stock bought from you last year looks fine and has made a good growth.